



**ComfortReady
HOME**

FREE TRAININGS TAILORED FOR CONTRACTORS

Comfort Ready Home offers a variety of free trainings and workshops designed to familiarize contractors with weatherization and energy-efficient installation best practices and guide their participation in utility programs. These courses focus on enhancing technical skills and fostering beneficial partnerships with utilities and peer contractors.

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In-Person Workshops



Comfort Ready Home Field Specialists are available to provide free on-site or in-office training for contractors. Workshops are intended for small groups 3-15 people and delivered on-site with contractors or in a classroom and can easily be adapted for large group setting, webinar or live-streaming. Workshops are typically 2 hours but can be expanded for additional hands-on learning in the field. All trainings come with the opportunity for continuing education credits. In-person Spanish-language support is available for most trainings.

Reach out to a Field Specialist to schedule your training:

<https://comfortreadyhome.com/field-specialists>



Selling Energy Efficiency

Install higher efficiency systems and unlock your sales team's potential with this workshop tailored to your business structure.

Find and profit from existing market opportunities, close more sales with personalized solutions, and write compelling proposals that get customers to act!

How to Take Advantage of Rebates for Energy Efficiency (Coming Soon!)

Take advantage of this opportunity to promote your energy efficiency rebates to your customers and let your Field Specialist explain the benefits of energy efficiency upgrades, how to find contractors, and how to navigate different rebate offers through state and federal incentives including those offered through the IRA.

Evaluating the Home as a System

A home is made of many working parts. Learn to maximize customer benefits of health, safety, and efficiency by looking at the home as a system.

Turn an actual existing home into a testing site by performing blower door and HVAC diagnostics (including mechanical ventilation). Attendees will leave with real-world experience through hands-on equipment training, developing solutions, and an understanding of how a home's systems work together.

Heat Pump Best Practices

This training provides contractors an overview of best practices to ensure heat pumps are commissioned to perform optimally for your customers. This training covers heat pump sizing considerations, the importance of duct sealing, vacuuming refrigerant lines, correct thermostat setting, and an overview of Quick Tools.

Heat Pump Water Heater Opportunities and Installation Considerations

Maximize efficiency and savings with proven water heating solutions. Find opportunities, streamline installations, and delight customers every time with the benefits of heat pump water heaters. This training covers the tech and considerations to lead teams to repeatable success from concept to completion.



All Manufacturer Technical Heat Pump Water Heater (HPWH) Training

Delivered in partnership with Hot Water Solutions, this training walks installers through correct tank selection, space requirements, design solutions, operation modes & troubleshooting, incentives & resources. This foundational course can also provide an overview of refrigerant cycle and installation and bidding considerations.



Site Built Wall Insulation

Learn about all there is to know on insulating an existing home's exterior walls.

The first part of the day will cover safety, techniques, materials and specifications. After, attendees will join our experts in running an insulation machine and honing their skills at insulating a mock wall. A clear side lets you know how you did.

Teams will leave with the skills to correctly insulate a wall and confirm their quality.

**Insulation machine may not be available in all areas.*

Window Installation and Best Practices Fundamentals Considerations

Grab your hammer and shine some light on window installation best practices and techniques with this hands-on training. From terminology and specifications to understanding how a high efficiency window affects the home, this workshop puts the “Win” in window.

Effective Air Sealing Made Simple

Experience real-world blower door testing and air sealing solutions with this interactive workshop that is customized to be done in a home or at an office.

In one day, your team gains instant experience by identifying leakage locations with a blower door, developing a solutions plan, and choosing the correct materials and techniques for long lasting benefits.

Manufactured Home Belly Blow

This on-the-job training will prepare installers to repair an existing manufactured home, including site prep, customer communication, selecting the proper tools, insulating the cavity, measuring insulation density, plugging and sealing holes.



YouTube Training Playlists



The Comfort Ready Home YouTube channel features video playlists covering several weatherization and energy-efficiency topics. These include Evaluating the Home as a System, Selling Energy Efficiency, All About Indoor Air Quality and more.

Bookmark our YouTube channel:

<https://www.youtube.com/@comfortreadyhome>

A screenshot of the YouTube channel page for 'Comfort Ready Home'. The channel name is 'Comfort Ready Home' with the handle '@ComfortReadyHome', 53 subscribers, and 14 videos. The bio states 'Comfort Ready Home helps communities become more energy efficient, h...'. The page shows a grid of eight video thumbnails. The first row includes 'WHAT'S IN THAT WALL?' (2:07, 250 views), 'HEATING WITH TOASTER TECHNOLOGY?' (2:31, 369 views), 'WORKSHOP HIGHLIGHTS' (1:51, 135 views), and 'SETTING UP A BLOWER DOOR' (4:57, 241 views). The second row includes 'TESTING VENTILATION SYSTEMS' (4:09, 278 views), 'TESTING A HOME FOR AIR LEAKAGE' (3:48, 2.5K views), 'Energy Efficiency Sales: How to Ruin a Sale' (1:38, 85 views), and 'Energy Efficiency Sales: Walkthrough' (1:19, 36 views). Navigation tabs for HOME, VIDEOS, PLAYLISTS, COMMUNITY, CHANNELS, and ABOUT are visible at the top of the video grid. Filter buttons for Latest, Popular, and Oldest are also present.

Online Learning Center

The Comfort Ready Home Learning Center offers free on-demand training courses to help contractors engage with customers and perform quality installations of energy-efficient home upgrades. Modules are intended for contractors looking to achieve a thorough overview and understanding of qualifying energy efficient upgrades through BPA utilities. These courses provide details on installation requirements, specifications and best practices. The Comfort Ready Home program can provide reporting and tracking on completed courses to ensure compliance with utility programs. Some courses are available for Spanish-speaking contractors. The online learning platform is open to anyone and available 24/7. All courses are eligible for continuing education credits (CEUs) and other certifications.

Enroll today: <https://comfortreadyhome.iqed.online/>



Comfort Ready Home Contractor Orientation

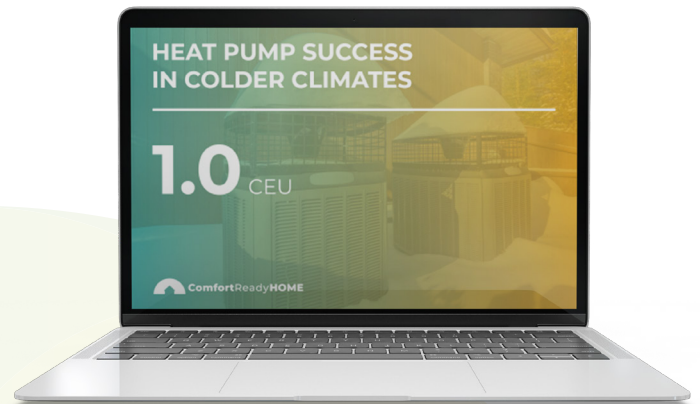
The Contractor Orientation is for contractors serving residential insulation, windows, HVAC and high-efficiency water heating interested in or already participating in the Comfort Ready Home Program. Contractors will leave with a list of their favorite Program features and benefits, a guide to how to find key Program and utility incentive resources and a list of the most valuable actions they can take.

Comfort Ready Home Introduction

This course will give you an introduction to Comfort Ready Home, understanding BPA's partnership with Northwest Utilities, and tips on how best to navigate through courses.

Heat Pump Success in Colder Climates

It is essential that heating systems even in the coldest temperatures. Learn the basics of heat pumps developed specifically for cold climate regions. From design applications to incentives, these recommended best practices and downloadable resources will help create success on the coldest days.



Making the Most of HVAC Opportunities

A home's HVAC system has many working parts. Each one is an opportunity for business and a more satisfied customer. Utility-supported programs provide support that go beyond the box. Learn more about upgrade measures and available resources make it easier to access incentive programs.

Heat Pump Water Heater Opportunities + Installation Considerations (2-part Course)

A 2-part course on heat pump water heaters:

Module 1: Heat Pump Water Heater Opportunities: Build a business case and value proposition for selling HPWHs while identifying qualifying homes.

Module 2: Heat Pump Water Heater Installation Considerations: Dive into specific technical training and considerations for installers.



Effective Air Sealing Made Simple

Increase your sales and quality of work by simplifying single-family air sealing. Designed for installers of insulation, windows, HVAC and high-efficiency water heaters to gain knowledge on utility resources. Teams will be more confident in making customers more comfortable through this module's review of program specifications, tools, materials and locations of the work.



Also available in Spanish:
Sellado de Aire Efectivo Simplificado

Manufactured Home Roof/Ceiling Insulation

Increase customer satisfaction with this manufactured home specific training designed for all Comfort Ready Home's contractors. Access program resources while developing a value proposition and a commitment to Program specifications in ceiling insulation. Understanding manufactured home construction and the tools, materials, and steps to maximize comfort and durability has never been easier.

Filling the Belly - Manufactured Home Floor Insulation

An important boundary happens between the crawlspace and the home. Learn the specifics of properly filling the belly of a manufactured home with air sealing and proper insulation levels. Receive a generous overview of the construction, tools and materials, and the steps to maximize the comfort in your next manufactured home project.

Site Built Wall Insulation

Take the guesswork out of insulating existing walls with this learning experience. All of Comfort Ready Home's contractors will gain useful knowledge in the benefits of a well-insulated wall, sales considerations, and techniques for quality work. Walk away with Program resources, value propositions and confidence in insulating walls with this module.

Insulating Sloped Ceilings

Don't get caught off guard with architectural complexities of a home. Apply the knowledge from this module directly to your next project with sloped and/or vaulted ceilings. From inspection to ventilation and insulating, define your approach to quality work with these resources and techniques.

Simple and Effective Attic Insulation

Simplify adding comfort solutions in attic spaces with this comprehensive module. From single-family to low-rise multifamily, gain a baseline understanding of the structures and best practices to upgrade them. Combined with utility incentive programs, turning leads into quality work becomes simple for you and your customers.

Simple and Effective Floor Insulation

Make it easier to warm up those cold feet with this floor insulation module. From single-family to low-rise multifamily homes, quality floor insulation benefits everyone. Gain knowledge of residential structure construction, best practices for installation, and specifications to comply with utility rebate programs.